



Project Descriptions

MIDRANGE MINOR KITCHEN REMODEL

Update a functional but dated 200-square-foot kitchen. Leave the 30 linear feet of cabinet boxes in place but replace fronts with new shaker-style wood panels and drawer fronts, including new hardware. Replace combination cooktop/oven range and slide-in refrigerator with new energy-efficient models and install midpriced sink and faucet. Replace 30 linear feet of laminate countertop and repaint trim. Add wall covering. Remove and replace resilient flooring.

MIDRANGE MAJOR KITCHEN REMODEL

Update an outmoded 200-square-foot kitchen with a functional layout of 30 linear feet of semi-custom wood cabinets. Install a 3x5-foot island, laminate countertops, and standard double-tub stainless-steel sink with standard single-lever faucet. Include energy-efficient range, ventilation system, built-in microwave, dishwasher, garbage disposal, and custom lighting. Add new resilient flooring, and finish with painted walls, trim, and ceiling.

UPSCALE MAJOR KITCHEN REMODEL

Update 200-square-foot kitchen with 30 linear feet of custom white cabinets with built-in sliding shelves. Install stone countertops with ceramic- or glass-tile backsplash and undermount sink with designer faucets and water filtration system. Include built-in refrigerator; commercial-grade cooktop and vent hood; wall oven; and built-in microwave unit. Include low-voltage undercabinet lights. Install tile or flooring that looks like wood.

MIDRANGE BATHROOM REMODEL

Update an existing 5x7-foot bathroom with ceramic tile floor. Replace existing tub

with 30x60-inch porcelain-on-steel tub with ceramic tile surround and new single-lever shower control. Replace fixtures with new standard white toilet, solid-surface vanity counter with integral sink, and recessed medicine cabinet with light.

UPSCALE BATHROOM REMODEL

Expand an existing 35-square-foot bathroom to 100 square feet with large-ceramic-tile floor and in-floor heating. Install 42x42-inch neo-angle shower with ceramic tile walls, body-spray fixtures, and frameless glass enclosure. Add heated towel bars. Install a free-standing soaker tub with high-end faucets and a compartmentalized commode area with one-piece toilet. Install a custom drawer base and wall cabinets, and stone countertop with two sinks.

UNIVERSAL DESIGN BATHROOM

Update existing 5x7-foot space to be wheelchair-accessible (zero threshold, 36-inch-wide door) and install flat-panel electrical switches at sitting level (36 to 42 inches above floor). Replace toilet with comfort-height fixture featuring elongated bowl and bidet-type seat. Remove existing bathtub and install curbless, tiled, walk-in shower with adjustable showerhead, foldout seat, thermostatic mixing valve, and bi-directional glass door. Replace flooring with electric radiant heat beneath new luxury vinyl tile flooring. Install adaptiveliving vanity with easy-grasp handles and adjustable mirror. Install LED lights, infrared ceiling light, night light, and ultra-quiet vent fan with humidity-sensing controls. Install ceramic tiles on walls with two contrasting color stripes. Install nine towel bars that can support 250 pounds and reconfigure storage to be accessible from a seated position.

MIDRANGE BATHROOM ADDITION

Add a full 6x8-foot bathroom over a crawlspace with poured concrete walls, ceramic tile floor, and painted trim. Install cultured-marble vanity top with molded sink, standard chrome faucets, and mirrored medicine cabinet. Install 30x60-inch white fiberglass tub/shower with ceramic tile surround and single-lever faucet. Install white low-profile toilet and linen closet. Install general and spot lighting.

UPSCALE BATHROOM ADDITION

Add a 100-square-foot master bathroom with large-ceramic-tile floor and in-floor heating. Install 42x42-inch neo-angle shower with ceramic tile walls with accent strip, recessed shower caddy, body-spray fixtures, and frameless glass enclosure. Install a free-standing soaker tub with high-end faucets and a compartmentalized commode area with one-piece toilet. Install a custom drawer base and wall cabinets, stone countertop with two sinks.

MIDRANGE PRIMARY SUITE ADDITION

Add a 24x16-foot master bedroom suite over a crawlspace with carpet on bedroom floor and ceramic tile on bathroom floor. Include walk-in closet/dressing area in bedroom. In bathroom, include a free-standing soaker tub, separate 3x4-foot walk-in ceramic tile shower, exhaust fan, and double-bowl vanity with solid-surface countertop. Both bedroom and bathroom include painted walls, ceiling, and trim with general and spot lighting.

UPSCALE PRIMARY SUITE ADDITION

Add a 32x20-foot master bedroom suite over a crawlspace with in-floor heating, soundproofing between addition and living area, custom wall finishes and hardware, and French doors. Include a large sleeping area with lounge and a gas fireplace



with stone hearth and custom mantle, custom bookcases and built-in storage with millwork details, and large walk-in closet. Upscale bathroom with dual shower, free-standing soaker tub and frameless glass enclosure. Add hospitality center.

CONVERT FROM FOSSIL-FUEL FURNACE TO ELECTRIC HEAT PUMP

Remove and dispose of existing natural gas, propane, or oil furnace. Install electric heat pump to heat and cool 2,000-square-foot home. Remove existing metal ductwork and grilles, patch drywall, and touch up paint. Add required electrical wiring to service panel. Install five line sets and five indoor wall units (two 9,000-Btu units, one 6,000-Btu unit, in bedrooms; two 12,000-Btu units in main living areas).

STEEL ENTRY DOOR REPLACEMENT

Remove existing 3-0/6-8 entry door and jambs and replace with new 20-gauge-steel unit, including clear, dual-pane half-glass panel, jambs, and aluminum threshold with composite stop. Door is factory finished with same color both sides. Exterior brick-mold and 2.5-inch interior colonial or ranch casings in poplar or equal prefinished to match door color. Replace existing lockset with new bored lock.

FIBERGLASS GRAND ENTRANCE

Remove existing 3-0/6-8 entry door and cut and reframe opening for a 12-36-12 entrance door with dual sidelights. Move double-gang electrical box with two switches. Fiberglass door blank matches upscale entry, including color, threshold, lockset, and decorative half-glass with sidelights to match door. PVC-wrapped exterior trim in color to match existing trim and wider interior colonial or ranch casings finished to match door.

GARAGE DOOR REPLACEMENT

Remove and dispose of existing 16x7-foot garage door and tracks. Install new four-

section garage door with lifetime warranty on new, heavy-duty galvanized steel tracks, and reuse existing motorized opener. New door is high-tensile-strength steel with two coats of factory-applied paint, and foam-insulated to minimum R-12, with thermal seals between pinch-resistant panels. Windows in top panel are ½-inch insulated glass.

COMPOSITE DECK ADDITION

Add a 16x20-foot deck using pressure-treated joists supported by 4x4 posts anchored to concrete piers. Install composite deck material in a simple linear pattern with a built-in bench and planter of the same decking material. Include stairs, assuming three steps to grade, and provide a complete railing using a matching system made of the same composite as the decking material.

WOOD DECK ADDITION

Add a 16x20-foot deck using pressure-treated joists supported by 4x4 posts anchored to concrete piers. Install pressure-treated deck boards in a simple linear pattern with a built-in bench and planter of the same decking material. Include stairs, assuming three steps to grade, and provide a complete railing system using pressure-treated wood posts, railings, and balusters.

ASPHALT ROOF REPLACEMENT

Remove existing roofing to bare wood sheathing and dispose of properly. Install 30 squares (3,000 square feet) of laminated roof shingles with new underlayment, galvanized drip edge, and mill-finish aluminum flashing. Assume a 5-square hip roof, custom flashing at two average-size skylights, and custom cap treatment at vented ridge.

METAL ROOF REPLACEMENT

Remove roofing to bare wood sheathing. Install ice-barrier membrane on roof perimeter and in valley areas and a premiumgrade synthetic underlayment. Install 3,000 square feet of standing-seam metal roofing. Install matching pre-formed accessories including starter strip/drip edge, gable trim, cleated valley, hip flashing, and vented ridge flashing. Assume a 5-square hip roof, custom flashing at two average-size skylights, and custom cap treatment at vented ridge.

WOOD WINDOW REPLACEMENT

Replace 10 existing 3x5-foot double-hung windows with insulated, Energy Star, simulated-divided-light wood windows. Interior finish of stained hardwood. Exterior of colored aluminum cladding to match siding. Replace shutters and exterior casing without disturbing existing siding.

VINYL WINDOW REPLACEMENT

Replace 10 existing 3x5-foot double-hung windows with insulated, Energy Star, simulated-divided-light vinyl windows. Replace shutters and exterior casing without disturbing existing siding.

VINYL SIDING REPLACEMENT

Replace 1,250 square feet of existing siding with new siding, including coil stock over all trim.

FIBER-CEMENT SIDING REPLACEMENT

Replace 1,250 square feet of existing siding with new, fiber-cement siding, factory primed and factory painted. Include all 4/4 and 5/4 trim using either fiber-cement boards or cellular PVC.

MANUFACTURED STONE VENEER

Remove a 300-square-foot continuous band of existing vinyl siding from the bottom third of the street-facing façade. Replace with adhered veneer, including 36 linear feet of sills, 40 linear feet of corners, and one address block. Include two layers of water-resistive barrier over bare sheathing, corrosion-resistant lath and fasteners, and ½-inch mortar scratch coat and setting bed. Outline the archway using an 8x10-inch keystone.



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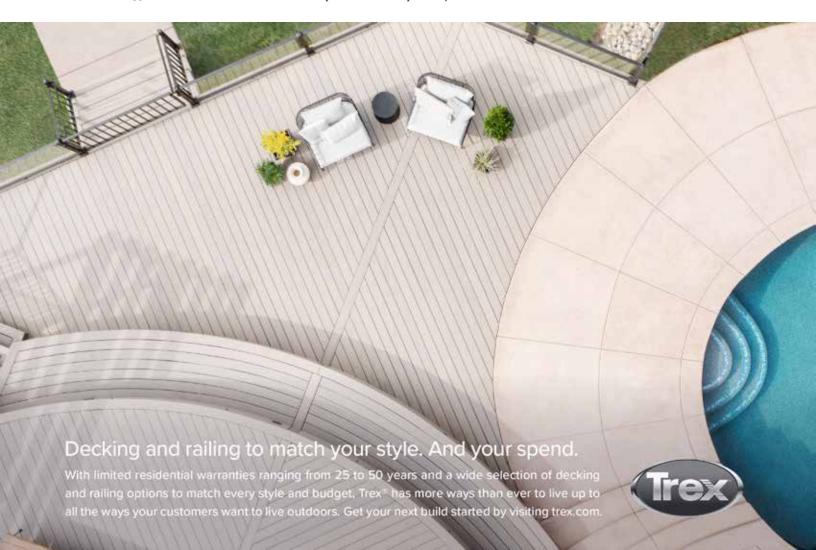
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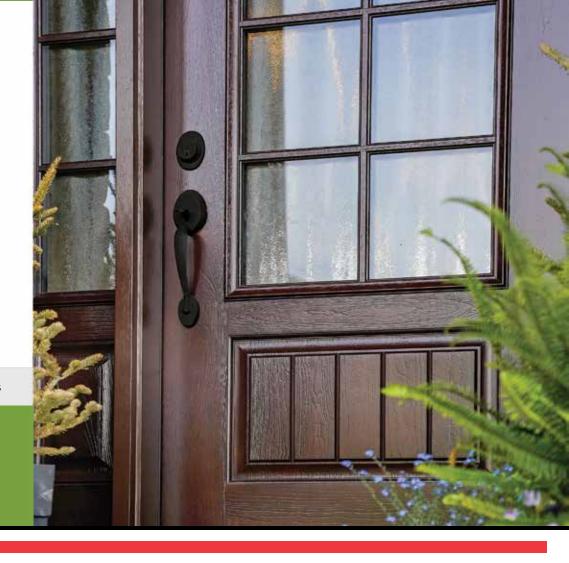
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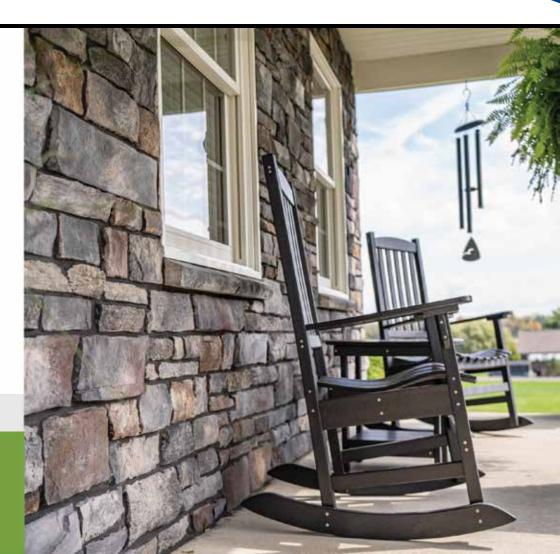
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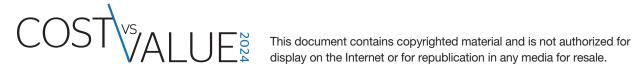
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Minor Kitchen Remodel Midrange 29,069 33,222 114,3% 28,140 37,794 134,3% 27,492 26,406 96.19			SPOKANE			PACIFIC				2023 NATIONAL AVERAGES			
Major Kitchen Remodel I Midrange 85,820 47,536 55.4% 82,810 56,151 67.8% 79,982 39,587 49,5% Major Kitchen Remodel I Upscale 169,864 75,485 44.4% 164,636 89,958 54.6% 158,530 60,176 38.0% Bath Remodel I Upscale 94,198 48,843 51.9% 84,660 50,225 59.3% 78,840 35,591 45.1% Bath Remodel I Universal Design 48,688 24,423 50.2% 43,765 28,018 64.0% 40,750 20,148 49,4% Bathroom Addition I Midrange 70,481 27,619 39.2% 63,486 30,089 47.4% 58,586 20,334 34.7% Bathroom Addition I Upscale 120,817 43,881 36.3% 115,185 49,753 43.2% 107,477 34,997 32.6% Primary Suite Addition I Upscale 186,553 87,263 46.8% 175,266 95,315 54.4% 164,649 58,484 35.5% Primary Suite Addition I Upscale 399,051 <th>PROJECT TYPE</th> <th></th> <th>Cost Recouped</th>	PROJECT TYPE											Cost Recouped	
Major Kitchen Remodel Upscale 169,864 75,485 44.4% 164,636 89,958 54.6% 158,530 60,176 38.0% Bath Remodel Midrange 31,249 23,714 75.9% 27,501 26,290 95.6% 25,251 18,613 73.7% Bath Remodel Upscale 94,198 48,843 51.9% 84,660 50,225 59.3% 76,840 35,591 45.1% Bath Remodel Universal Design 48,688 24,423 50.2% 43,765 28,018 64.0% 40,750 20,148 49.4% Bathroom Addition Midrange 70,481 27,619 39.2% 63,486 30,089 47.4% 58,586 20,334 34.7% Bathroom Addition Upscale 120,817 43,881 36.3% 115,185 49,753 43.2% 107,477 34,997 32.6% Primary Suite Addition Upscale 399,051 125,555 31.5% 366,594 133,385 36.4% 339,513 81,042 23.9% HVAC Conversion Electrification 21,404	Minor Kitchen Remodel Midrange	29,069	33,222	114.3%		28,140	37,794	134.3%		27,492	26,406	96.1%	
Bath Remodel Midrange 31,249 23,714 75.9% 27,501 26,290 95.6% 25,251 18,613 73.7% Bath Remodel Upscale 94,198 48,843 51.9% 84,660 50,225 59.3% 78,840 35,591 45.1% Bath Remodel Universal Design 48,688 24,423 50.2% 43,765 28,018 64.0% 40,750 20,148 49.4% Bathroom Addition Midrange 70,481 27,619 39.2% 63,486 30,089 47.4% 58,586 20,334 34.7% Bathroom Addition Upscale 120,817 43,881 36.3% 115,185 49,753 43.2% 107,477 34,997 32.6% Primary Suite Addition Upscale 399,051 125,555 31.5% 366,594 133,385 36.4% 339,513 81,042 23.9% HVAC Conversion Electrification 21,404 14,563 68.0% 19,572 16,477 84.2% 18,800 12,422 66.1% Entry Door Replacement Steel 2,464 <t< td=""><td>Major Kitchen Remodel Midrange</td><td>85,820</td><td>47,536</td><td>55.4%</td><td></td><td>82,810</td><td>56,151</td><td>67.8%</td><td></td><td>79,982</td><td>39,587</td><td>49.5%</td></t<>	Major Kitchen Remodel Midrange	85,820	47,536	55.4%		82,810	56,151	67.8%		79,982	39,587	49.5%	
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Bath Remodel Universal Design 48,688 24,423 50.2% 43,765 28,018 64.0% 40,750 20,148 49.4% Bathroom Addition Midrange 70,481 27,619 39.2% 63,486 30,089 47.4% 58,586 20,334 34.7% Bathroom Addition Upscale 120,817 43,881 36.3% 115,185 49,753 43.2% 107,477 34,997 32.6% Primary Suite Addition Midrange 186,553 87,263 46.8% 175,266 95,315 54.4% 164,649 58,484 35.5% Primary Suite Addition Upscale 399,051 125,555 31.5% 366,594 133,385 36.4% 339,513 81,042 23.9% HWAC Conversion Electrification 21,404 14,563 68.0% 19,572 16,477 84.2% 18,800 12,422 66.1% Entry Door Replacement Steel 2,464 4,590 186.3% 2,402 6,001 249.9% 2,355 4,430 188.1% Grand Entrance Fiberglass 12,426	Bath Remodel Midrange	31,249	23,714	75.9%		27,501	26,290	95.6%		25,251	18,613	73.7%	
Bathroom Addition Midrange 70,481 27,619 39.2% 63,486 30,089 47.4% 58,586 20,334 34.7% Bathroom Addition Upscale 120,817 43,881 36.3% 115,185 49,753 43.2% 107,477 34,997 32.6% Primary Suite Addition Midrange 186,553 87,263 46.8% 175,266 95,315 54.4% 164,649 58,484 35.5% Primary Suite Addition Upscale 399,051 125,555 31.5% 366,594 133,385 36.4% 339,513 81,042 23.9% HWAC Conversion Electrification 21,404 14,563 68.0% 19,572 16,477 84.2% 18,800 12,422 66.1% Entry Door Replacement Steel 2,464 4,590 186.3% 2,402 6,001 249.9% 2,355 4,430 188.1% Grand Entrance Fiberglass 12,426 12,461 100.3% 11,732 16,026 136.6% 11,353 11,054 97.4% Garage Door Replacement Steel 25,0	Bath Remodel Upscale	94,198	48,843	51.9%		84,660	50,225	59.3%		78,840	35,591	45.1%	
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Primary Suite Addition Midrange 186,553 87,263 46.8% 175,266 95,315 54.4% 164,649 58,484 35.5% Primary Suite Addition Upscale 399,051 125,555 31.5% 366,594 133,385 36.4% 339,513 81,042 23.9% HVAC Conversion Electrification 21,404 14,563 68.0% 19,572 16,477 84.2% 18,800 12,422 66.1% Entry Door Replacement Steel 2,464 4,590 186.3% 2,402 6,001 249.9% 2,355 4,430 188.1% Grand Entrance Fiberglass 12,426 12,461 100.3% 11,732 16,026 136.6% 11,353 11,054 97.4% Garage Door Replacement 4,912 11,175 227.5% 4,554 11,417 250.7% 4,513 8,751 193.9% Deck Addition Composite 25,008 17,708 70.8% 24,012 21,040 87.6% 24,206 16,498 68.2% Deck Addition Wood 19,388 17	Bathroom Addition Midrange	70,481	27,619	39.2%		63,486	30,089	47.4%		58,586	20,334	34.7%	
Primary Suite Addition Upscale 399,051 125,555 31.5% 366,594 133,385 36.4% 339,513 81,042 23.9% HVAC Conversion Electrification 21,404 14,563 68.0% 19,572 16,477 84.2% 18,800 12,422 66.1% Entry Door Replacement Steel 2,464 4,590 186.3% 2,402 6,001 249.9% 2,355 4,430 188.1% Grand Entrance Fiberglass 12,426 12,461 100.3% 11,732 16,026 136.6% 11,353 11,054 97.4% Garage Door Replacement 4,912 11,175 227.5% 4,554 11,417 250.7% 4,513 8,751 193.9% Deck Addition Composite 25,008 17,708 70.8% 24,012 21,040 87.6% 24,206 16,498 68.2% Deck Addition Wood 19,388 17,242 88.9% 18,936 21,037 111.1% 17,615 14,596 82.9% Roofing Replacement Metal 61,283 24,954 <td>Bathroom Addition Upscale</td> <td>120,817</td> <td>43,881</td> <td>36.3%</td> <td></td> <td>115,185</td> <td>49,753</td> <td>43.2%</td> <td></td> <td>107,477</td> <td>34,997</td> <td>32.6%</td>	Bathroom Addition Upscale	120,817	43,881	36.3%		115,185	49,753	43.2%		107,477	34,997	32.6%	
HVAC Conversion Electrification 21,404 14,563 68.0% 19,572 16,477 84.2% 18,800 12,422 66.1% Entry Door Replacement Steel 2,464 4,590 186.3% 2,402 6,001 249.9% 2,355 4,430 188.1% Grand Entrance Fiberglass 12,426 12,461 100.3% 11,732 16,026 136.6% 11,353 11,054 97.4% Garage Door Replacement 4,912 11,175 227.5% 4,554 11,417 250.7% 4,513 8,751 193.9% Deck Addition Composite 25,008 17,708 70.8% 24,012 21,040 87.6% 24,206 16,498 68.2% Deck Addition Wood 19,388 17,242 88.9% 18,936 21,037 111.1% 17,615 14,596 82.9% Roofing Replacement Asphalt Shingles 37,864 19,233 50.8% 33,244 26,706 80.3% 30,680 17,461 56.9% Roofing Replacement Weal 61,283 24,954 <td>Primary Suite Addition Midrange</td> <td>186,553</td> <td>87,263</td> <td>46.8%</td> <td></td> <td>175,266</td> <td>95,315</td> <td>54.4%</td> <td></td> <td>164,649</td> <td>58,484</td> <td>35.5%</td>	Primary Suite Addition Midrange	186,553	87,263	46.8%		175,266	95,315	54.4%		164,649	58,484	35.5%	
Entry Door Replacement Steel 2,464 4,590 186.3% 2,402 6,001 249.9% 2,355 4,430 188.1% Grand Entrance Fiberglass 12,426 12,461 100.3% 11,732 16,026 136.6% 11,353 11,054 97.4% Garage Door Replacement 4,912 11,175 227.5% 4,554 11,417 250.7% 4,513 8,751 193.9% Deck Addition Composite 25,008 17,708 70.8% 24,012 21,040 87.6% 24,206 16,498 68.2% Deck Addition Wood 19,388 17,242 88.9% 18,936 21,037 111.1% 17,615 14,596 82.9% Roofing Replacement Asphalt Shingles 37,864 19,233 50.8% 33,244 26,706 80.3% 30,680 17,461 56.9% Roofing Replacement Metal 61,283 24,954 40.7% 54,580 34,007 62.3% 49,928 24,034 48.1% Window Replacement Wood 27,062 22,903 84.6% 26,645 21,543 80.9% 25,799 16,222 62.9% Window Replacement Vinyl 21,798 16,828 77.2% 22,397 19,241 85.9% 21,264 14,270 67.1% Siding Replacement Fiber-Cement 25,449 22,109 86.9% 21,947 25,388 115.7% 20,619 18,230 88.4%	Primary Suite Addition Upscale	399,051	125,555	31.5%		366,594	133,385	36.4%		339,513	81,042	23.9%	
Grand Entrance Fiberglass 12,426 12,461 100.3% 11,732 16,026 136.6% 11,353 11,054 97.4% Garage Door Replacement 4,912 11,175 227.5% 4,554 11,417 250.7% 4,513 8,751 193.9% Deck Addition Composite 25,008 17,708 70.8% 24,012 21,040 87.6% 24,206 16,498 68.2% Deck Addition Wood 19,388 17,242 88.9% 18,936 21,037 111.1% 17,615 14,596 82.9% Roofing Replacement Asphalt Shingles 37,864 19,233 50.8% 33,244 26,706 80.3% 30,680 17,461 56.9% Roofing Replacement Metal 61,283 24,954 40.7% 54,580 34,007 62.3% 49,928 24,034 48.1% Window Replacement Wood 27,062 22,903 84.6% 26,645 21,543 80.9% 25,799 16,222 62.9% Window Replacement Vinyl 21,798 16,828	HVAC Conversion Electrification	21,404	14,563	68.0%		19,572	16,477	84.2%		18,800	12,422	66.1%	
Garage Door Replacement 4,912 11,175 227.5% 4,554 11,417 250.7% 4,513 8,751 193.9% Deck Addition Composite 25,008 17,708 70.8% 24,012 21,040 87.6% 24,206 16,498 68.2% Deck Addition Wood 19,388 17,242 88.9% 18,936 21,037 111.1% 17,615 14,596 82.9% Roofing Replacement Asphalt Shingles 37,864 19,233 50.8% 33,244 26,706 80.3% 30,680 17,461 56.9% Roofing Replacement Metal 61,283 24,954 40.7% 54,580 34,007 62.3% 49,928 24,034 48.1% Window Replacement Wood 27,062 22,903 84.6% 26,645 21,543 80.9% 25,799 16,222 62.9% Window Replacement Vinyl 21,798 16,828 77.2% 22,397 19,241 85.9% 21,264 14,270 67.1% Siding Replacement Fiber-Cement 25,449 22,109	Entry Door Replacement Steel	2,464	4,590	186.3%		2,402	6,001	249.9%		2,355	4,430	188.1%	
Deck Addition Composite 25,008 17,708 70.8% 24,012 21,040 87.6% 24,206 16,498 68.2% Deck Addition Wood 19,388 17,242 88.9% 18,936 21,037 111.1% 17,615 14,596 82.9% Roofing Replacement Asphalt Shingles 37,864 19,233 50.8% 33,244 26,706 80.3% 30,680 17,461 56.9% Roofing Replacement Metal 61,283 24,954 40.7% 54,580 34,007 62.3% 49,928 24,034 48.1% Window Replacement Wood 27,062 22,903 84.6% 26,645 21,543 80.9% 25,799 16,222 62.9% Window Replacement Vinyl 21,798 16,828 77.2% 22,397 19,241 85.9% 21,264 14,270 67.1% Siding Replacement Vinyl 22,331 14,389 64.4% 18,873 16,913 89.6% 17,410 13,957 80.2% Siding Replacement Fiber-Cement 25,449 22,109 <td>Grand Entrance Fiberglass</td> <td>12,426</td> <td>12,461</td> <td>100.3%</td> <td></td> <td>11,732</td> <td>16,026</td> <td>136.6%</td> <td></td> <td>11,353</td> <td>11,054</td> <td>97.4%</td>	Grand Entrance Fiberglass	12,426	12,461	100.3%		11,732	16,026	136.6%		11,353	11,054	97.4%	
Deck Addition Wood 19,388 17,242 88.9% 18,936 21,037 111.1% 17,615 14,596 82.9% Roofing Replacement Asphalt Shingles 37,864 19,233 50.8% 33,244 26,706 80.3% 30,680 17,461 56.9% Roofing Replacement Metal 61,283 24,954 40.7% 54,580 34,007 62.3% 49,928 24,034 48.1% Window Replacement Wood 27,062 22,903 84.6% 26,645 21,543 80.9% 25,799 16,222 62.9% Window Replacement Vinyl 21,798 16,828 77.2% 22,397 19,241 85.9% 21,264 14,270 67.1% Siding Replacement Vinyl 22,331 14,389 64.4% 18,873 16,913 89.6% 17,410 13,957 80.2% Siding Replacement Fiber-Cement 25,449 22,109 86.9% 21,947 25,388 115.7% 20,619 18,230 88.4%	Garage Door Replacement	4,912	11,175	227.5%		4,554	11,417	250.7%		4,513	8,751	193.9%	
Roofing Replacement Asphalt Shingles 37,864 19,233 50.8% 33,244 26,706 80.3% 30,680 17,461 56.9% Roofing Replacement Metal 61,283 24,954 40.7% 54,580 34,007 62.3% 49,928 24,034 48.1% Window Replacement Wood 27,062 22,903 84.6% 26,645 21,543 80.9% 25,799 16,222 62.9% Window Replacement Vinyl 21,798 16,828 77.2% 22,397 19,241 85.9% 21,264 14,270 67.1% Siding Replacement Vinyl 22,331 14,389 64.4% 18,873 16,913 89.6% 17,410 13,957 80.2% Siding Replacement Fiber-Cement 25,449 22,109 86.9% 21,947 25,388 115.7% 20,619 18,230 88.4%	Deck Addition Composite	25,008	17,708	70.8%		24,012	21,040	87.6%		24,206	16,498	68.2%	
Roofing Replacement Metal 61,283 24,954 40.7% 54,580 34,007 62.3% 49,928 24,034 48.1% Window Replacement Wood 27,062 22,903 84.6% 26,645 21,543 80.9% 25,799 16,222 62.9% Window Replacement Vinyl 21,798 16,828 77.2% 22,397 19,241 85.9% 21,264 14,270 67.1% Siding Replacement Vinyl 22,331 14,389 64.4% 18,873 16,913 89.6% 17,410 13,957 80.2% Siding Replacement Fiber-Cement 25,449 22,109 86.9% 21,947 25,388 115.7% 20,619 18,230 88.4%	Deck Addition Wood	19,388	17,242	88.9%		18,936	21,037	111.1%		17,615	14,596	82.9%	
Window Replacement Wood 27,062 22,903 84.6% 26,645 21,543 80.9% 25,799 16,222 62.9% Window Replacement Vinyl 21,798 16,828 77.2% 22,397 19,241 85.9% 21,264 14,270 67.1% Siding Replacement Vinyl 22,331 14,389 64.4% 18,873 16,913 89.6% 17,410 13,957 80.2% Siding Replacement Fiber-Cement 25,449 22,109 86.9% 21,947 25,388 115.7% 20,619 18,230 88.4%	Roofing Replacement Asphalt Shingles	37,864	19,233	50.8%		33,244	26,706	80.3%		30,680	17,461	56.9%	
Window Replacement Vinyl 21,798 16,828 77.2% 22,397 19,241 85.9% 21,264 14,270 67.1% Siding Replacement Vinyl 22,331 14,389 64.4% 18,873 16,913 89.6% 17,410 13,957 80.2% Siding Replacement Fiber-Cement 25,449 22,109 86.9% 21,947 25,388 115.7% 20,619 18,230 88.4%	Roofing Replacement Metal	61,283	24,954	40.7%		54,580	34,007	62.3%		49,928	24,034	48.1%	
Siding Replacement Vinyl 22,331 14,389 64.4% 18,873 16,913 89.6% 17,410 13,957 80.2% Siding Replacement Fiber-Cement 25,449 22,109 86.9% 21,947 25,388 115.7% 20,619 18,230 88.4%	Window Replacement Wood	27,062	22,903	84.6%		26,645	21,543	80.9%		25,799	16,222	62.9%	
Siding Replacement Fiber-Cement 25,449 22,109 86.9% 21,947 25,388 115.7% 20,619 18,230 88.4%	Window Replacement Vinyl	21,798	16,828	77.2%		22,397	19,241	85.9%		21,264	14,270	67.1%	
	Siding Replacement Vinyl	22,331	14,389	64.4%		18,873	16,913	89.6%		17,410	13,957	80.2%	
N () 10 10 10 10 10 10 10 10 10 10 10 10 10	Siding Replacement Fiber-Cement	25,449	22,109	86.9%		21,947	25,388	115.7%		20,619	18,230	88.4%	
Manufactured Stone Veneer 12,111 16,658 137.5% 11,760 23,934 203.5% 11,287 17,291 153.2%	Manufactured Stone Veneer	12,111	16,658	137.5%		11,760	23,934	203.5%		11,287	17,291	153.2%	

